

Marine Discussion Guide

In addition to your own fact-finding and risk assessment, this checklist may be a useful reminder for items to discuss with your Marine client.

- Name of the insured
- Full description of the interest to be insured
(including refrigerated, frozen or chilled)
- The countries imported from or exported to
- How are the insured goods transported?
(by Sea, Air, Rail and or Road)
- Inland: Does the Insured use professional carriers or own vehicle distribution?
- Limit of liability for Imports, Exports and Inland
- Estimated value of sendings for Imports, Exports and Inland
- Are there any inland sendings required within any overseas countries
- Any particular terms of sale eg Incoterms

For Marine enquiries

Website: brokers.zurich.com.au/products/marine-insurance

Email: marine.hub@zurich.com.au

Phone: 1800 426 021 (Option 2)

FOR BROKER USE ONLY

Zurich Australian Insurance Limited

ABN 13 000 296 640, AFS Licence No: 232507

Head Office: 118 Mount Street, North Sydney NSW 2060

This information is general advice only and does not take into account your objectives, financial situations or needs. You should obtain and consider the relevant Product Disclosure Statement and Policy Wording (as applicable) from zurich.com.au before making a decision. Target market determinations are available at zurich.com.au/GI-TMDs or by calling us on 132 687. The issuer of general insurance products is Zurich Australian Insurance Limited (ZAIL), ABN 13 000 296 640, AFS Licence Number 232507 of 118 Mount Street, North Sydney NSW 2060.

